



## LidcoMaker Power Users

In this issue we will start a showcase of some LidcoMaker users who have a particular skillset in the way they use their software that we can all benefit from. In our first showcase we look to Taylor Made Products of West Sydney. Jed Taylor and Jo Gripper are Taylor Made's two key LidcoMaker users and I asked them to share some of their thoughts on LidcoMaker.

### Jo Gripper

I use LidcoMaker every day to quote jobs and then produce paperwork for the guys in production. We find most of the situations we are asked to meet we can quote with LidcoMaker. We occasionally find discrepancies on some of the unusual or new configurations we are asked to do, but mostly the data is pretty accurate. I'm always emailing Lidco with a screen capture or problem I might have come across, normally they can sort it out for me pretty quickly.

### Jed Taylor

When I started using WindowMaker I used to call it Window-buggerer. It's funny but you start to get used to some aspects of the software that you're not happy with, until you don't realise how much stuff you have to remember to change. Recently we've started sending the problems that we encounter back to Lidco for fixing and it's amazing how much time it saves when you don't have to make little changes to each and every production sheet. I'd urge all LidcoMaker users to keep notes and pass them on to their Lidco rep on what defaults they use, what systems aren't quite right and they'll find they can really benefit in their efficiency.

## Shortcut Keys

How are you finding the challenge we set last time to operate LidcoMaker without the mouse?

We've got some more shortcut keys below that will help. These are most pertinent when entering an item and its details.

△	PgDn	Tab down
△	PgUp	Tab up
△	→	Next option
△	←	Previous option
△	↑	Next option up
△	↓	Next option down

## Let's be honest... Have you backed up yet?

After just returning from a visit to a fabricator who rang our offices in absolute hysteria after a complete computer meltdown, it is time for those of you who don't backup regularly to 'fess up.

Starting from scratch can be an incredibly troublesome situation, and it can be avoided SO easily! We urge you to make a phone call to your Lidco account manager who will organise a tutorial for you to show you how to backup in 2 minutes. (The tutorial can be done in 10 minutes; the backup can be done each time in less than 2 minutes)

## Adding your own hardware

As we all know there is a myriad of different hardware options on the market. At Lidco, whilst we do offer an extensive range of hardware, there will always be choices you make that will require some hardware to be specified that you can't source from Lidco. In this instance these hardware choices can be entered into LidcoMaker to enable a complete Bill of Materials (B.O.M.) for your job.

To do this the hardware options can be added, and you'll need to ensure the costheads and details are accurate as the implications of discount can be complicated.

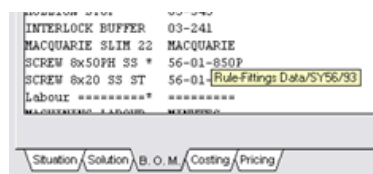
Below is an example of how to create a new hardware option, but it should be noted that this is an advanced operation. If you have any reservations, please contact your Lidco account manager to organise a hands on demonstration for you.

A common example is door handles, sliding or hinged. Let's take the example of a sliding door handle. The easiest way to find out what options are available is to actually create a sliding door in a quote or job. See below.



As you can see there are already a few options that aren't Lidco products. If we wanted to add another handle option, say 'HANDLE XYZ' at \$100, we would follow these steps

Select an existing handle, then find it in the BOM



By hovering over the item you will see a pop-up box with a pathname described within

As you can see in this example the pathname here is: Rule-Fittings Data/SY56/93. This describes a path that can be followed by exiting that quote/job and returning to the main page

Select: Set-Up > Module > Fittings Data > Parts

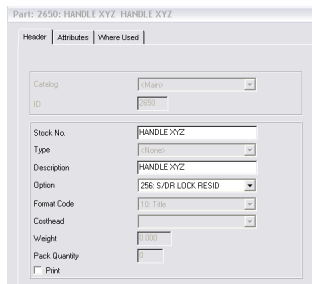
In the 'Stock No. Match box' replace the " \_\_\_\_\_ " with 'MACQUARIE'. You'll see that it takes you to part #2644. If you then select 'Reset' below the search box then you will see some of the selections

Ensure 'MACQUARIE' is highlighted then select 'Copy'. The selection box that comes up should then suggest you copy from #2644: MACQUARIE. Copy to the next available free number.

As you can see above the 'Stock No.', 'Description' and 'Cost' have been changed to suit our example. Also note the 'Costhead' is nominated as '12:HARDWARE-Misc.' This implies that the discounts and markup associated with this costhead are applied.

You will also need to create a title item in the Main module for this handle. Set-Up > Module > Main > Parts

cont.



In the 'Stock No. Match box' replace the '????????' with 'MACQUARIE'. You'll see that it takes you to part #2592.

Ensure 'MACQUARIE' is highlighted then select 'Copy'. The selection box that comes up should then suggest you copy from '2644: MACQUARIE'. Copy to the next available free number

Select OK > Done. Return to the quote/job you originally created. If you return to the item you were creating the door in, you should now have an option of 'HANDLE XYZ'



This method can be applied for many hardware options, but be sure to contact your LidcoMaker contact if you have any concerns. You should always double-check the B.O.M. on the first few examples you use that option thereafter to ensure your pricing and margins are entered correctly. You may also need to update the part matrix if the said rule is written with matrix condition



## Windowmaker history and future

As a truly international company, Windowmaker has a presence across the world. Windowmaker Software Ltd is one of the world's leading software companies supplying the window and door industry. Based in the UK, with offices and Partners across many other countries, Windowmaker software has been sold in 18 languages to 66 countries.

Windowmaker started out in the UK in 1983, moving into the Australian market in 1988. Some of you may recall working with David McDowell from Goldtick who was the first Windowmaker Australian reseller. Then followed Martin Briesser with WM Software (Aust.) P/L, and now Windowmaker are handling the Australian market themselves. Windowmaker have a base of over 100 customers in Australia and are looking to grow this in 2009.

Windowmaker employs over 57 people, and has more than 20 staff dedicated to software development – meaning the products remain at the forefront of new technology, bring new features and functionality to customers on a continual basis.

Windowmaker's aim is to ensure that their customers have the information they need to operate more effectively, increase profits and expand their businesses.

Lidco would like to thank Windowmaker for their ongoing support and we look forward to continuing our long-term relationship into the future.

